

ChenMed Overview

First Name, Last name

Title



Why partner with ChenMed?

We are transforming healthcare with a unique approach to primary care.

We offer proactive, preventive care to Medicare-eligible seniors that is affordable and comprehensive.

We detect and prevent high-risk diseases while simplifying complex care to improve our patients' overall health and wellness.

The ChenMed family of brands include:



Our Purpose, Vision and Values

WE ARE DRIVEN BY OUR **PURPOSE:**

The urgent pursuit of More Good Days.

OUR **VISION** IS:

To be known in our cities as the most influential Primary Care Provider, transforming care for seniors and strengthening communities.

WE LIVE BY OUR **VALUES:**

Love, Accountability and Passion

Our Locations



19 CENTERS

Broward
Miami-Dade



34 CENTERS

Atlanta, GA
Chicago, IL
Louisville, KY
New Orleans, LA
Richmond, VA
Tidewater, VA



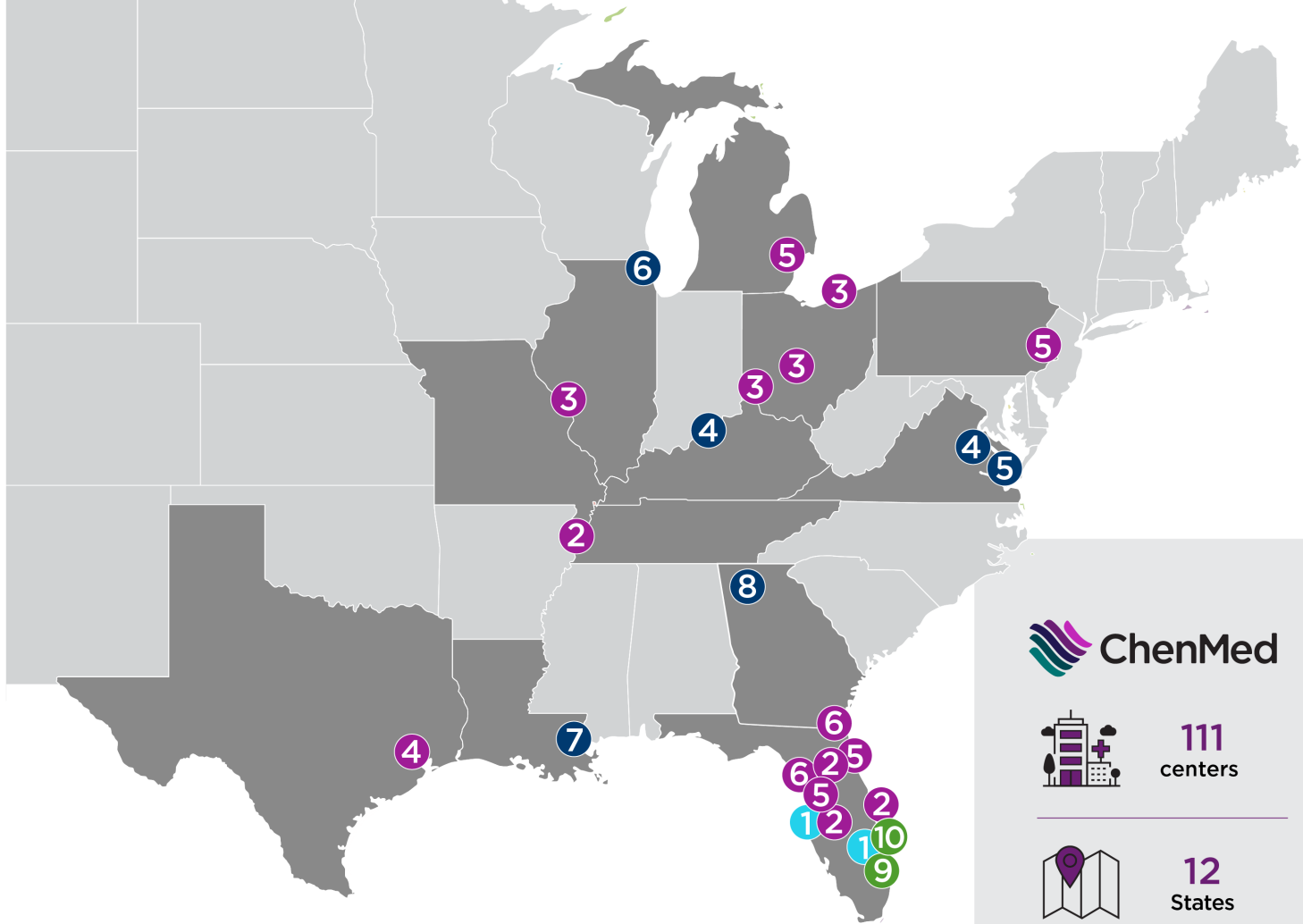
56 CENTERS

Cincinnati, OH
Cleveland, OH
Columbus, OH
Detroit, MI
Fort Myers, FL
Houston, TX
Jacksonville, FL
Lakeland, FL
Memphis, TN
Orlando, FL
Palm Beach, FL
Philadelphia, PA
St. Louis, MO
Tampa North, FL
Tampa South, FL



2 CENTERS

Fort Myers, FL
Pembroke Pines, FL



111
centers



12
States

ChenMed's care model delivers positive results

Rooted in value-based care, ChenMed reduces costs and inefficiencies by keeping patients healthy and out of the hospital.



35%

**Fewer Emergency
Room Visits***
(Risk Adjusted)



51%

**Fewer
Hospitalizations***
(Risk Adjusted)



83%

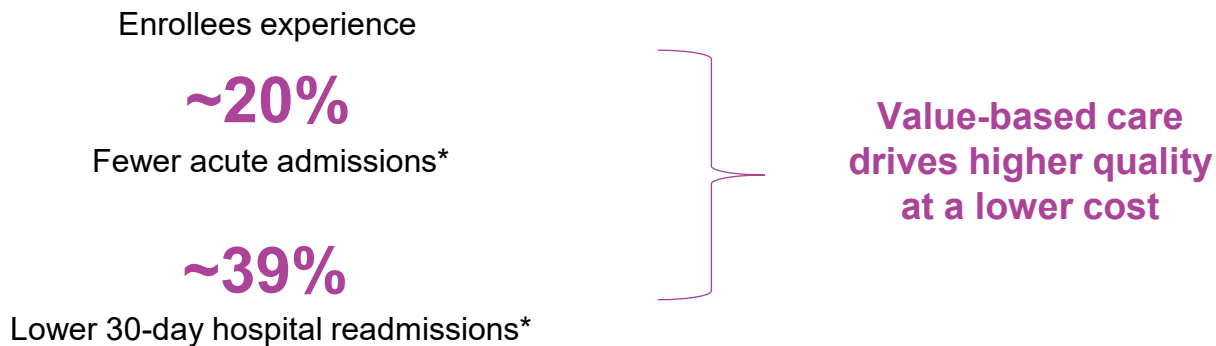
**Fewer patients than the
typical primary care provider**
(So we have more time with our patients.)

*Source: Risk adjusted based on ChenMed 2019 claims data.

†Source: 2024 Qualtrics post-appointment survey (full year).

ChenMed's care model + Medicare Advantage delivers better health efficiently

Compared to Traditional Medicare, full-risk Medicare Advantage is associated with higher quality and lower health resource utilization.



*Source: Cohen K, Vabson B, Podulka J, et al. [Health outcomes under full-risk Medicare Advantage vs Traditional Medicare](#). *American Journal of Managed Care, Domain 1: Hospital Care*, May 9, 2025.

Our approach to care is different at no additional cost to patients*



PRIORITIZE WHOLE PERSON CARE

We invest in our patients from day one, running a complete health assessment to develop a comprehensive, personalized care plan.



FOCUS ON PRIMARY PREVENTION

We see patients as often as necessary, typically once per month. We offer same-day appointments, walk-in, and virtual visits.



MAKE CARE CONVENIENT

We offer 24/7 access to care and conduct lab services and screenings and dispense more than 400+ medications conveniently onsite.



SIMPLIFY COMPLEX CARE

We collaborate with a vast network of trusted specialists and hospitals to coordinate complex and specialty care when needed.

*No additional cost beyond what our patients are required to pay under their Medicare Advantage plan. Services may vary by location. Subject to change without notice. Limitations, co-payments, and restrictions may apply. Some services are not covered under all plans. Check plan documents for details.

Our patients get the time they deserve



83% smaller
patient panel
than the average PCP



8X more
quality time
spent with each patient



98% of our patients
say our doctors
truly listen



Source: ChenMed internal data compared to CMS (year 2024).

Source: 2024 ChenMed patient experience post-appointment survey, Qualtrics.

Prioritizing whole-person care w/a Total Health Visit

The Total Health Visit (THV) is a series of tests and screenings designed to give us a complete view of a patient's health and is...

- Administered before the patient's first official provider visit
- Conducted onsite by our care team
- Allows our providers to use the first visit to get to know the patient, review their results and develop a personalized care plan tailored to the patient's unique needs



Convenient on-site services

On-site services offered include:

- Primary Care Providers
- Cardiology
- Social workers
- Total Health Visit
- 24/7 care team access
- Telehealth & virtual visits
- Medication services
- Translation services
- Labs and testing
- X-rays
- Transportation coordination
- Exercise, educational, and social events
- And more!

Services may vary by location. Subject to change without notice. Limitations, co-payments, and restrictions may apply. Some services are not covered under all plans. Check plan documents for details.



Simplifying complex and specialty care

We collaborate with a trusted network of specialists and hospitals to manage specialty care needs for our patients.

In many cases, our PCPs consult directly with network specialists without a patient ever having to leave our center.

If a PCP determines that a specialist appointment is needed, our care team will work alongside patients to **coordinate appointments, manage necessary paperwork and follow-ups.**

Specialties we refer to include (but aren't limited to):

- Cardiology/Vascular
- Gastroenterology
- Nephrology
- Neurology
- Oncology
- Ophthalmology
- Orthopedic
- Podiatry
- Pulmonology
- Rheumatology

Results demonstrate unmatched patient satisfaction

96% of our patients were able to get an appointment to see their physician right away.

98% of our patients were satisfied with the amount of time their physician spent with them.

96% of our patients say they are likely to continue using us for their future healthcare needs.

98% of our patients say their doctor listens carefully to them.

What we offer you as a partner



Membership Growth Consultants (MGC)

Sales team members provide top-notch customer service to you and your clients.

- Avg tenure of 2.5 years
- Experienced, tenured MGCs in market
- Consistent and reliable team with low turnover



Loyalty and respect for your clients and you

Meeting your needs and our patients' needs are paramount to our mutual success.

- We hire bilingual PCPs and team members to reflect the communities we serve
- Expedited 1st appointments for new patients
- We never initiate changes to existing MA plans and always refer benefit questions to you.



Protection for your Agent of Record (AOR)

We take the role of your AOR seriously and work hard to ensure its preserved.

- Tracking via Salesforce for validation
- Sales and service teams trained on importance of AOR especially during AEP/OEP
- PCNAs help our patients and protect the AOR especially during critical times like AEP

Let's build a strong partnership and grow together



Introductions and connections to community contacts to engage in the neighborhoods we serve



Co-host educational events on-site at our centers and in our local communities, such as Medicare 101, LIS, T-65 seminars, etc.



Access to marketing resources and co-branding opportunities to promote your services and events



Assist patients with plan or benefit changes by facilitating the connection with identified AOR

Q&A

First Name, Last Name
Title

 Email

 Telephone

